

# ACatalyst

WHERE LEGACY GROWS

We buy and grow founder and family-owned businesses

## Meet Our Founder

Our founder, Ajay Chowdhery, rose from hotel cleaner in India to scaling large businesses globally...



...today, we seek one exceptional family business to preserve its legacy and drive its future growth

## INVESTMENT CRITERIA

-  **Strong Profits**  
\$500k to \$5M in annual cash flow
-  **Consistent Historical Performance**  
10+ years of profitable operations
-  **Solid Team**  
Strong non-owner management team; ideally 10+ employees
-  **Strong Market Position**  
Low customer or supplier concentration
-  **Healthy Margins**  
15%+ net margins
-  **Low Ongoing Capital Requirements**  
Asset-heavy is acceptable as long as net new Cap-Ex is low

## WHO WE'RE LOOKING FOR

### Building Services & Management

Elevator maintenance, cleaning/janitorial, waste management, roof repair, commercial HVAC, electrical, property management

### Industrial & Commercial Services

Commercial laundry, industrial equipment maintenance, utility transmission/distribution, ATM management services

### Healthcare Services

Home health care, medical equipment maintenance, dental, veterinary, elderly, disabled, and funeral services

### Niche Manufacturing

Low Cap-Ex, non-cyclical, basic

### Safety & Security Services

Fire protection, security systems, MEP access control, pest control, emergency & disaster recovery services

### Outdoor & Environmental Services

Landscaping, environmental, and water treatment services

### Professional Services

Book-keeping, accounting, payroll, compliance, testing, legal, and educational support services

### Value-Added Distribution

Value-added services, hourglass supply chain, exclusive territories



### Operational Expertise



### Committed Capital



### Long Term Commitment



### Success of YOUR Business

- Our founder built and scaled businesses across industries, geographies, and company sizes, with \$60B+ track record
- Deep bench of SMB operators and industry experts ready to help

- Your deal, our capital: We deploy our own family capital, providing capital certainty and the ability to move quickly
- For larger deals: Track record of raising billions for deals, including \$260M+ for a successful public listing

- Decades of dedication, *Not a short-term transaction*

**ACatalyst**  
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acatalyst.net

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